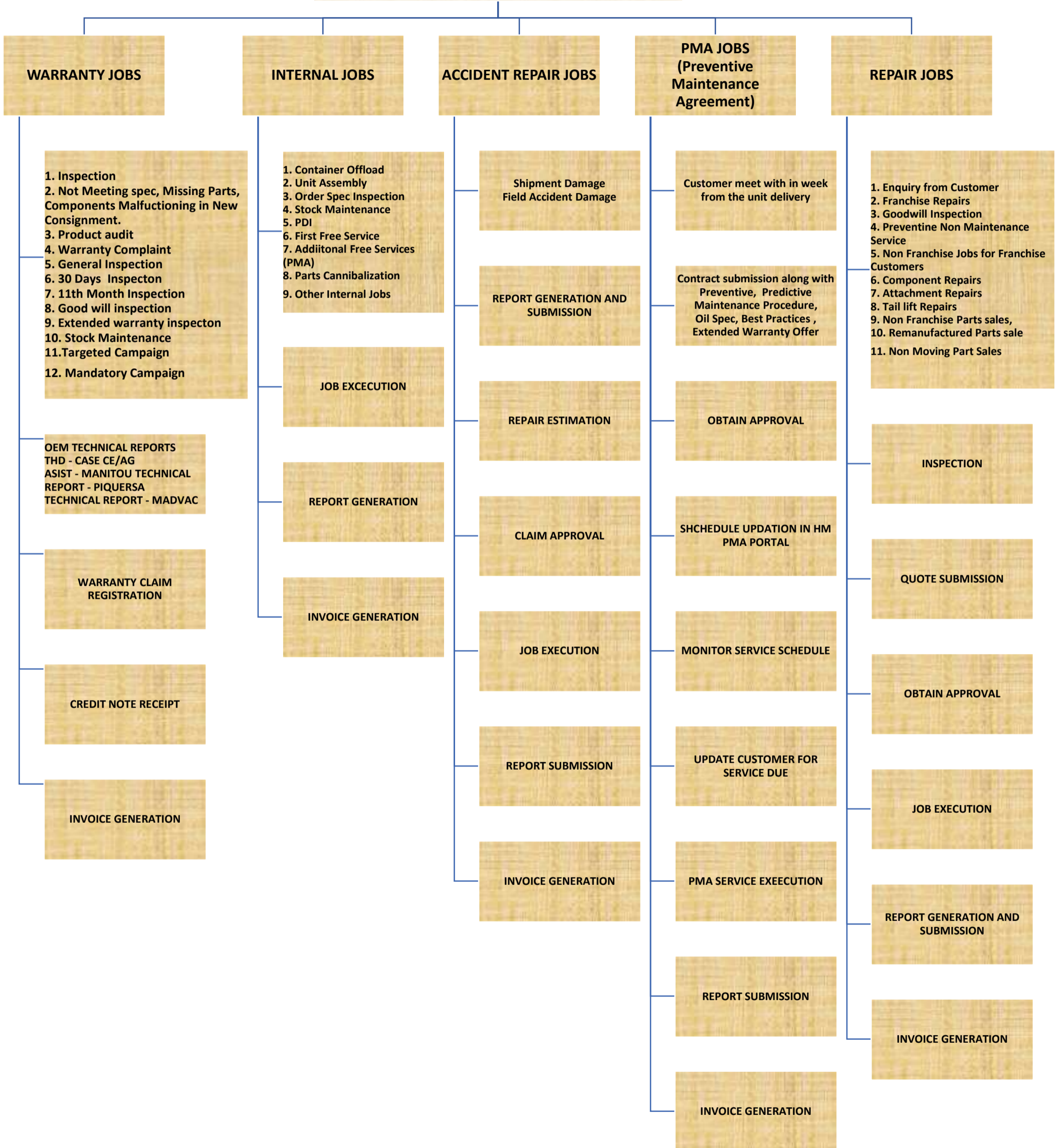


MACHINERY EQUIPMENT/INDUSTRIES SERVICE DEPARTMENT REVENUE GENERATION PROCESS



Proven Process



**Customer Data Analyze
(80:20 Ratio (PRISM Process))**



**Plan Customer Visit (with in a
Week from New Unit Delivery)**



Customer Visit

**Refer Revenue
Generation Flow
Process.**



**Knowledge Share with
Customer**



Respond Customer Query



**Generate Good Relationship
with Customer**



Gain Customer Confidence



**Covert Non Franchise Jobs
from Franchise Customers**



Continuous Followup

